

# Funded PhD student positions at the Institute of Management and Organisation (IMO), Faculty of economics Università della Svizzera italiana (USI) Lugano (Switzerland)

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Università della Svizzera italiana (USI) is a young and lively university, a hub of opportunity open to the world where students are offered a quality interdisciplinary education in which they can be fully engaged and take center stage, and where our researchers can count on having the space to freely pursue their initiative.

Established in 1996, USI is in constant evolution, always taking on new challenges while remaining true to its three guiding principles: quality, openness and responsibility.

USI invites applications for 2 positions in the Management stream of the Ph.D. program in Economics.

The successful candidate will work as a teaching and research assistant at the Institute of Management and Organisation and will be supervised by one of the faculty members depending on the area of research. Applicants shall indicate their preference between the two following research areas:

**Strategic Management (Supervisor: Prof. Emanuele Bettinazzi):**

Students interested in the realm of corporate strategy are particularly welcome to apply. The ideal candidate will be interested in studying M&As, alliances, divestitures, or other mechanisms a firm can use to expand or contract its boundaries. Students interested in exploring micro-level mechanisms of strategic decision making are also welcome to apply. A keen interest in quantitative empirical research is strongly preferred. Previous experience as a research assistant and knowledge of programming languages (e.g., Stata, R, Python) will be highly considered.

**Organizational Adaptation and Learning (Supervisor: Prof. Dirk Martignoni):**

The ideal candidate for this position holds a Masters degree in Business or Psychology or neighboring fields and has an interest in studying how individuals and organizations learn and adapt in uncertain and changing environments. Knowledge in one programming language would be very helpful and experience in conducting experiments are an asset.

With its emphasis on rigorous training and high-quality research, the Faculty of Economics at USI provides a solid first step toward the development of a successful international academic career. To satisfy the minimum criteria for consideration, applicants must have completed a Master degree in management, economics, sociology, psychology, or closely related fields prior to joining the program. The official language of the Ph.D. program is English. Admission to the Ph.D. program is highly competitive. Admission decisions are based on the candidates' background, interests, attitude and potential for academic achievement. Successful enrollment in the PhD is hardly compatible with a further professional activity.

Applications should contain a Curriculum Vitae, transcript of university education, and the names of two academic references that can be contacted for more information for the short-listed candidates. In addition, candidates shall include in the application a short letter discussing interest, motivation, and fit with the position. In the letter, students should indicate their preference among the research areas indicated above. The candidate is also strongly encouraged to include significant certifications (e.g. TOEFL, GMAT, GRE...) or other material (e.g., Master Thesis) that s/he deems relevant.

Applications should be sent directly to [phdmanagement@usi.ch](mailto:phdmanagement@usi.ch).

Applications received before October 10, 2020, will be given priority.

Lugano, September 9, 2020