Università della Svizzera italiana (USI) is a young and lively university, a hub of opportunity open to the world where students are offered a quality interdisciplinary education in which they can be fully engaged and take center stage, and where our researchers can count on having the space to freely pursue their initiative. Established in 1996, USI is in constant evolution, always taking on new challenges while remaining true to its three guiding principles: quality, openness and responsibility.

The Institute IMO is distinguished by various methodological approaches and for a perspective that focuses on the social context within which organizational behavior looms and takes shape. On the one hand, (more macro level) organizations are perceived as social actors that do not only react and act upon economic logics. On the other hand, (more micro level) organizations are understood as the result of internal social processes that influence the decisions of their members and sometimes those decisions are not following a pure profit maximization logic.

The Institute invites applications for a research PostDoc position (60%, 12 months) for conducting research in the project entitled “The relational antecedents of corporate development behavior”.

The project
The Post-doc will contribute to an SNF research project aimed at understanding the relational antecedents and consequences of corporate strategy decisions. In particular, the aim of this project is to study the influence of heterogeneity in the extent to which firms consider non-shareholding stakeholders’ interests on corporate development behavior both pre- and post-acquisition.

The PostDoc Position
The PostDoc candidate will work under the scientific supervision of Prof. Emanuele Bettinazzi (https://search.usi.ch/it/persone/2978e82c031eaa1ded6d7a4ab60f0561/bettinazzi-emanuele). The successful candidate will be offered the possibility to work in a dynamic research team and in a multidisciplinary and international scientific environment.

Tasks encompass mostly research responsibilities. The successful candidate will have shared responsibilities in the conduction of research projects in the field of Corporate strategy. In particular, the Post-doc will contribute to the development of a database aimed at assessing the level structural integration between acquired and target firms following the closing of the deal. Paramount for the application is the ability to work on large set of data with the intent of analyzing, aggregating, and combining information from different data sources.
The PostDoc candidate is expected to present papers at scientific conferences and produce publications in high-ranking journals.

Candidates’ profile
Ideal candidates should satisfy the following requirements:

- A PhD in business, finance, or informatics;
- Proficiency in computer-based data analysis, data management and coding;
- Enthusiasm for research in corporate strategy is required. The ideal candidate interprets this position as a platform to build skills toward taking on an academic position in the future;
- Knowledge of the following languages is considered a very strong plus:
  - Stata or R
  - SQL
  - Python;
- Strong analytical and research skills;
- Demonstrated interest in data management;
- Good oral and writing skills in English.

General terms
Workplace is USI Università della Svizzera italiana, located in Lugano, Switzerland. Availability to travel to other parts of Switzerland and abroad (for purposes of collaboration and research) is required.

Starting date is April 1st, 2024. However, the position will be kept open until a suitable candidate has been found. The contract will be for 12 months at 60% of occupation.

The Application
Applications should contain:

- a cover letter in which the applicant describes his/her motivation to apply and describes how his/her skills fit the requirements of the project,
- a complete CV;
- any relevant information indicating experience in research management;
- a complete, numbered list of published or unpublished manuscripts. If you have a job market paper, please indicate so;
- copies of the most relevant manuscripts to be considered. Only publications in English will be taken into consideration;
- two reference contact that would eventually agree to prepare a reference letter.

Please send your application in electronic form or requests for further information to Prof. Emanuele Bettinazzi (emanuele.bettinazzi@usi.ch).

Shortlisted candidates will be contacted for interviews. During or before the interview, candidates will be asked to work on a small set of data to assess their data-analysis skills.

Applications received before 15.03.2024, will be given priority. However, applications will be received until the position is filled.

As an institution that values diversity, USI particularly encourages applications from women and from all individuals from underrepresented groups.

Lugano, 04.03.2024